

P.O. Box 12066 73157-2066 USA (800) 847-0091 (7-5, M-F)
 3900 N. Tulsa Ave. 73112-2937 OFC (405) 946-4403
 Oklahoma City, OK FAX (405) 946-4446 (24/7)

MATERIAL PRICES (Per Square Foot)

STOCK WOODS		Raised Panel (RP)	Flat Panel (FP)	Plastic Stop - Open (PS)
Western Red	Knotty Alder	\$5.45	\$4.91	\$4.63
Appalachian	Cherry	8.25	7.43	7.01
Select White	Wht. S/Maple	7.50	6.75	6.38
Northern	Red Oak	6.30	5.67	5.36
Mixed Color	Paint Grade S/Maple	5.85	5.27	4.97
Appalachian	Paint Grade Poplar	5.25	4.73	4.46
PG S/Maple Frame +	M.D.F. Panel	4.80	4.32	None
PG Poplar Frame +	M.D.F. Panel	4.80	4.32	None

SPECIAL ORDER WOODS

These Materials will be priced when ordered.

Western Red	Alder	Appalachian	White Oak
Southern White	Ash	Rustic	Pecan
Northern Yellow	Birch	Northern	White Pine
Calico	Hickory	Red Knot	Knotty Pine
African	Mahogany	Dark	Walnut
White	Hard Maple	Others as Requested	

LABOR PRICES (Per Each Door)

DESIGN Style #	Frame Types: Qtr Round or Shaker Frame	Raised Panel (RP)	Flat Panel (FP)	Plastic Stop-Open (PS)
20 Series				
20 - Straight		\$32.00	\$28.80	\$27.20
24 - Strt. with 4 Angle CBs		44.00	39.60	37.40
25 - Strt. with 2 Angle CBs		38.00	34.20	32.30
28 - Strt. with 4 Radius CBs		44.00	39.60	37.40
29 - Strt. with 2 Radius CBs		38.00	34.20	32.30
30 Series				
30 - Radius		34.00	30.60	28.90
33 - Radius Top & Bottom		36.00	32.40	30.60
35 - QTR. Radius (L-R)		34.00	30.60	28.90
38 - QTR. Radius T & B (L-R)		36.00	32.40	30.60
40 Series				
40 - Colonial		34.00	30.60	28.90
44 - Colonial Top & Bottom		36.00	32.40	30.60
50 Series				
50 - Half Circle		56.00	50.40	47.60
53 - QTR. Circle (L-R)		56.00	50.40	47.60
55 - Roman		48.00	43.20	40.80
60 Series				
60 - French Provincial (L-R)		34.00	30.60	28.90
66 - Fr. Prov. T&B (L-R)		36.00	32.40	30.60
70 Series				
70 - Gothic		N/A	30.60	28.90
77 - Gothic Top & Bottom		N/A	32.40	30.60

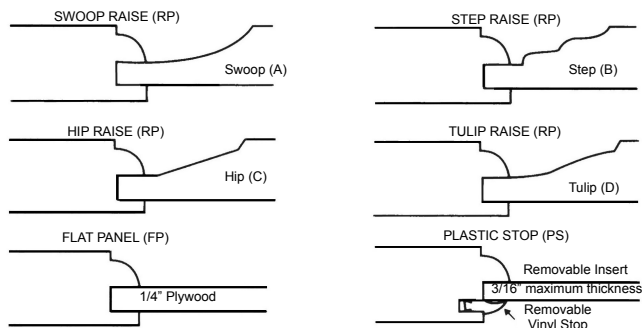
PRICE LIST

Effective August 1, 2017

Prices Subject to change without notice.

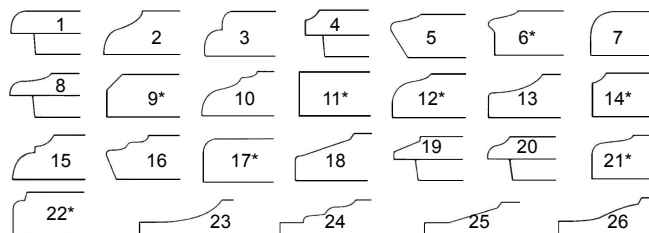
PANEL OPTIONS

(Edge of Panel)



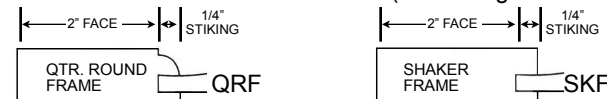
EDGE PROFILES

(Outside edge of Frame)



FRAME TYPES

(Inside edge of Frame)



Drawer Fronts

(Horizontal Grain, Minimum Gluing)

3/4" Slab DF	\$8.00 Minimum or \$7.00 per square foot Labor per Front + Material
Flat Panel DF (FP20)	\$28.80 Labor per Front + Material
Raised Panel DF (RP20)	\$32.00 Labor per Front + Material

Options

Multi-Panel Doors	Add \$3.00 per Add'l Panel
Thick Raised Panels	Add \$3.00 per Panel
Saw Kerfed Panel	Add \$3.00 per Panel
V-Grooved Panels	Add \$3.00 per Panel
Wood Raised Panels Only	\$14.00 per Panel + Material
M.D.F. Raised Panels Only	\$8.00 per Panel + \$2.80 per Sq. Ft.
No Panel Frame	RP Door Price Less 15%
Wide Rails & Center Rails	\$3.00 per Part (Over 3" Face)
Wide Stiles & Mulls	\$3.00 per Part (Over 2" Face)
Design Center Rails	\$3.00 per Part
Doors over 24" wide may require a special pattern charge	\$25.00 per Pattern
Multi-Door Color Match	25% Additional Charge
Multi-Panel Grain Match	25% Additional Charge
DS Clear Glass	\$4.00 per Sq. Ft.
DS Gray Glass	\$6.00 per Sq. Ft.
DS Mirror Glass	\$7.00 per Sq. Ft.
Decra-Led Glass	Priced At Inquiry

Sample Doors

13" x 16"	40% Discount
Other Sizes	20% Discount

Packing Charges

86¢ per Sq. Ft.	\$4.00 minimum
Large Door Packing	\$25 per box or crate



Hutchinson Products

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Oklahoma City, OK

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CALCULATING PRICE

Price = Labor + Material



Example #1
RP20 STRAIGHT
SWOOP RAISE
RED OAK

18" x 26"
(DOOR SIZE)

STEP 1. Select the appropriate Labor Price from the Price List:

RP20 = \$32.00 Labor per door

STEP 2. Calculate the Material Charge:

a. 18" x 26" ÷ 144 = 3.25 sq. ft.

b. Select the appropriate Material Price from the Price List:

Red Oak RP = \$6.30 per sq. ft.

c. 3.25 sq. ft. x \$6.30/sq. ft. = \$20.48

material.

STEP 3. Add: Labor + Material = Door Price

\$32.00 + \$20.48 = \$52.48

Average Price/Sq. Ft.

\$52.48 ÷ 3.25 sq. ft. = \$16.15/sq. ft.

Example #2
RP40 COLONIAL
2-PANEL OCR

SWOOP RAISE
RED OAK

24" x 66"
(DOOR SIZE)



STEP 1. Select the appropriate Labor Price from the Price List:

RP40 = \$34.00 Labor per door

+ \$3.00 per additional panel

\$37.00 labor charge

STEP 2. Calculate the Material Charge:

a. 24 x 66 ÷ 144 = 11.00 sq. ft.

b. Select the appropriate Material Price from the Price List:

Red Oak RP = \$6.30 per sq. ft.

c. 11.00 sq. ft. x \$6.30/sq. ft. = \$69.30

material.

STEP 3. Add: Labor + Material = Door Price

\$37.00 + \$69.30 = \$106.30

Average Price per Sq. Ft.

\$106.30 ÷ 11.00 sq. ft. = \$9.67 per sq. ft.

The examples above reflect our standard door design. Please refer to our Price List for additional options and prices.

HOW TO ORDER

Orders may be placed in person, by mail, FAX, e-mail, using our on-line form, or via the telephone. Order specifications received via the telephone are tape recorded and repeated to the customer to insure accuracy.

Begin by carefully determining the specifications of the product you wish to order.

Please specify the:

- **JOB DESCRIPTION** (P.O. #, Name, or Address)
- **FRAME TYPE** (Quarter Round Frame or Shaker Frame.)
- **ITEM** (Raised Panel, Flat Panel, Plastic Stop, Drawer Front, Panels only, or No Panel Frame.)
- **DESIGN** (Style #, Name + Bottom Rail option.)
- **PANEL OPTION** (Swoop, Step, Hip, Tulip, Flat, PS Insert, Kerfs, V-Grooves.)
- **WOOD**
- **OUTSIDE EDGE PROFILE**
- **OUTSIDE EDGE PLACEMENT** (All 4, 4P, etc.)
- **DIMENSION SPECIFICATIONS** (Either: Opening size or Finish door size.)

OPENING SIZES are measurements that reflect the actual cabinet openings. Our computer will calculate the finish sizes from these opening dimensions. Specify Add-On Dimension.

OPENING SIZE measurement data should be # of openings, width, height, # per opening.

NOTE: The difference between opening size and finish size is the "ADD ON" Dimension. Be sure the edge profile and the Add-On Dimension selected are compatible.

FINISH SIZES are measurements that reflect the final size of the product.

FINISH SIZE measurement data should be: QUANTITY, WIDTH, HEIGHT

NOTE: Small sizes of certain designs may make design alteration necessary.

- **SPECIAL MILLING INSTRUCTIONS** (Special Parts, Color Match, or Grain Match).

STANDARD COLOR TONE (NO EXTRA CHARGE)

Select individual parts of a product by their face side color so that there is not a sharp face side color contrast between any parts of the same unit. Moderate face side color variations are allowed. Color variations are allowed on the back side.

MULTI-DOOR COLOR MATCH (ADD-ON CHARGE)

This is an extension of the "Standard Color Tone Policy. Slight face side color variations are allowed. Once the complete order is assembled, then the entire order is compared to itself, so as to achieve a more uniform face side color tone. Color variations are allowed on the back side.

MULTI-PANEL GRAIN MATCH (ADD-ON CHARGE)

This applies only to doors with multiple vertical panels. It requires maintaining the integrity of the panel grain pattern by cutting all the panels for one door from one panel blank and then assembling the individual panel parts in their original sequence.

- **SHIPPING INSTRUCTIONS** (Carrier selection, special routing and payment information.)

PAYMENT TERMS:

Invoices are due and payable upon receipt. Pre-paid orders will receive a 5% product discount. C.O.D. shipped orders will receive a 2% product discount.

METHOD OF PAYMENT:

NEW ACCOUNTS – Pay with cash, cashiers check, money order, or VISA/MASTERCARD.

ESTABLISHED ACCOUNTS – Pay with cash, company check or VISA/MASTERCARD.

VOLUME ESTABLISHED ACCOUNTS – May qualify for additional terms of total due 30 days, 0% discount.

SHIPPING

Products shipped will be carefully packaged and protected. Prices are F.O.B. Oklahoma City, Oklahoma, and will be shipped, as customer directs, via common carrier. Any special routing instructions should accompany the order information. Customer is responsible for freight charges. Hutchinson Products assumes no responsibility for loss, damage, or delay during shipment. It is the responsibility of the receiving party to inspect each shipment for freight damage and resolve the matter with the carrier directly.

CLAIMS

Claims, including shortages, must be made within five days of receipt of merchandise. Any product claimed to be of defective material or workmanship must be returned to Hutchinson Products for inspection. Any adjustments will then be made, subject to the provisions of the Hutchinson Products Limited Warranty.

CHANGES OR CANCELATIONS

Products are manufactured to the customer's specifications. Therefore, changes or cancellations of orders in process are subject to charges, to be determined by Hutchinson Products, at the time of request.

LIMITED WARRANTY

All products are sanded and unfinished. Standard products are guaranteed by Hutchinson Products to be of good workmanship, free of defects which would render them unserviceable or unfit for the use which they are intended. Natural variation in the color or texture of the wood or the seams in plywood panels are not to be considered defects. A warp or bow, not to exceed 1/8 inch, shall not be considered a defect. Doors wider than 20 inches or longer than 40 inches are not warranted unless manufactured as multi-panel doors. Slab Drawer Fronts larger than two square feet are not warranted at all. Products manufactured with customer supplied material are not warranted against any material related defect.

This warranty covers the replacement or repair, at Hutchinson's option, of any defective standard product, as originally ordered, for a period of 2 years (24 months) from date of invoice, when accorded reasonable treatment by the purchaser. This warranty is void unless all surfaces are thoroughly and timely painted, varnished, or sealed to prevent undue absorption or release of moisture.

This warranty does not cover, and Hutchinson Products assumes no responsibility for, any damage incurred as a result of storage, handling, original installation and finishing or replacement installation and re-finishing. Hutchinson Products' liability under this warranty shall be limited to the original invoice price of the product. There are no further warranties of any kind, expressed or implied.